



# MaaS Investment Fund

---

## Consultation Workshops – Summary of Stakeholder Input

Grand Central Hotel, Glasgow – 19<sup>th</sup> March 2019

Salutation Hotel, Perth – 26<sup>th</sup> March 2019

## MAAS INVESTMENT FUND - GENERAL CONSIDERATIONS

### POTENTIAL BARRIERS:

- Infrastructure
  - Limited digital connectivity in certain areas
  - Lack of accessible vehicles will limit impact for disabled passengers
- Regulation/legislation
  - Standardisation of data key to interoperability
  - Regulation could impede innovation – different for different modes
  - How is liability attributed in multi-modal framework?
- Investment
  - Limited evidence of sustainable business cases
  - Medium to long term public financing will be required for proof of concept phase
  - Operators unwilling to invest in new services
  - Service contracts are long term and inflexible
  - Subsidised services prohibit flexibility
  - Complicated service level agreements between transport providers
- Data
  - Access to open data is essential for MaaS delivery
  - Delivering maximum value will require integration of data silos
  - Data will need to be maintained and updated to be robust
  - Personal data will need to be portable
- Public perception
  - MaaS must address user needs – co-design will be crucial
  - Changing travel behaviours will be a challenge
  - Limited public acceptance of shared vehicles
  - Potential loss of human interaction could be seen unfavourably
  - Danger of 'technology gap' marginalising certain groups
  - Lack of understanding of true cost of car ownership vs alternative modes

### POTENTIAL IMPACTS:

- Passenger experience
  - Personalisation of service
  - Connected, multi-modal services
  - Increasing choice
  - Cheaper transport
  - Improved information/intelligence on mobility options
  - Integrated ticketing – Smart Card or Mobile
  - Door to door services
  - Relieve pressure on parking provision
- Authorities and providers
  - Increased patronage on public transport
  - Ability to improve link between demand and supply
  - Better understanding of travel behaviours
  - Improved efficiency/sustainability of existing assets
- Societal
  - Shift in travel behaviour via easier access to multiple modes
  - Modal shift via incentivisation
  - Reduction in car ownership – fewer cars on the road
  - Lower emissions through reduction of SOVs
  - Improved public health through greater uptake of active travel
  - Improved access to transport services for those living with disability
  - Improved access to transport services for those living with limited means

## RURAL, ISLAND, AND COMMUNITIES

<p><b>OPPORTUNITIES:</b></p> <ul style="list-style-type: none"><li>• Increase choice through alternative transport options</li><li>• Use technology to support connected, multi-modal services</li><li>• Improve awareness of existing services</li><li>• Provide real time information to support travel choices</li><li>• Introduce flexible routing and more efficient demand responsive transport</li><li>• Create transport hubs at key interchanges</li><li>• Reduce transport costs through car sharing and car pooling</li><li>• Support car free islands/regions through provision of shared vehicles – relive pressure on ferry services</li><li>• Improve sustainability of services through better utilisation of vehicle capacity</li><li>• Efficiency gains through repurposing of vehicles during down times</li><li>• Merge freight and passenger requirements – medical, goods, etc.</li><li>• Integrate transport and healthcare services</li><li>• Link locally operated EV fleets to renewable energy infrastructure</li></ul>	<p><b>POTENTIAL IMPACT:</b></p> <ul style="list-style-type: none"><li>• Redress youth/skills migration through improved links to jobs, education and health</li><li>• Alleviate loneliness through easier/cheaper access to services</li><li>• Encourage community building through volunteer/community transport</li><li>• Create 'green' regions or islands through reduction of car use</li></ul>
<p><b>STAKEHOLDERS:</b></p> <ul style="list-style-type: none"><li>• Transport operators</li><li>• Local authorities</li><li>• Regional Transport Authorities</li><li>• Local businesses and employers</li><li>• Healthcare providers</li><li>• Education providers</li><li>• Transport Scotland</li><li>• Community transport groups</li><li>• Tourist sites</li></ul>	<p><b>BARRIERS:</b></p> <ul style="list-style-type: none"><li>• Digital Connectivity</li><li>• Sustainability as a result of low density / low demand</li><li>• Population dispersion and journey distances</li><li>• MaaS provision to date focussed on urban areas – solutions will not be transferable to rural areas</li><li>• Legislation can be barrier to community transport services</li><li>• Understanding travel patterns and needs</li><li>• Multiple authorities can have responsibility for rural regions</li></ul>

## ACCESSIBILITY, INCLUSIVITY, AND MOBILITY

<p><b>OPPORTUNITIES:</b></p> <ul style="list-style-type: none"><li>• Provide passengers with personalised information on accessible facilities/vehicles</li><li>• Provide passengers with real time information to support journey choices</li><li>• Give providers information on passengers requiring additional support</li><li>• Provide pricing based on various criteria – age, ability, ability to pay</li><li>• Provide information on hidden disabilities to service providers</li><li>• Match accessible vehicle demand to supply</li><li>• Prioritise those on lower incomes through means tested pricing</li><li>• Information to support training for service provider staff</li><li>• Minimise personal data exchange e.g. reduce need to supply support needs multiple times to multiple providers</li><li>• Integrate transport and healthcare services</li></ul>	<p><b>POTENTIAL IMPACT:</b></p> <ul style="list-style-type: none"><li>• Improve transport access to those with lower income</li><li>• Increase choices for those who cannot afford a car</li><li>• Link employee wellbeing with mobility through active travel</li><li>• Improve link between customer and supplier to improve service</li><li>• Provide certainty and confidence for passengers/families</li><li>• Improve access to employment/education for those on lower income</li></ul>
<p><b>STAKEHOLDERS:</b></p> <ul style="list-style-type: none"><li>• Local Authorities</li><li>• End users</li><li>• NHS</li><li>• Regional Transport Partners</li><li>• Accessibility groups</li><li>• Transport Operators</li><li>• Scottish Government</li><li>• Transport Scotland</li><li>• Insurers</li><li>• Regulatory bodies</li></ul>	<p><b>BARRIERS:</b></p> <ul style="list-style-type: none"><li>• Accessibility to existing infrastructure – cost implications of upgrading existing vehicles, stations etc.</li><li>• Ensure accessible back-up service when primary service goes wrong</li><li>• Digital platforms (apps etc) must be designed to be accessible to all.</li><li>• Expectation management – what can be achieved? What works for some will not work for others.</li><li>• Creation of ‘technology gap’, either through ability or cost</li></ul>

## TOURISM

<p><b>OPPORTUNITIES:</b></p> <ul style="list-style-type: none"><li>• MaaS Tourist card – linking travel modes and tourist assets</li><li>• Provide contextualised information on surrounding sites – restaurants, hotels, sights, retail.</li><li>• Link transport and accommodation providers</li><li>• Allow businesses to provide value added services to transport provision</li><li>• Provision of services focussed on disabled tourists</li><li>• Provide personal plan for visitors</li><li>• Multi-lingual services</li><li>• Bike hire linked to ports</li><li>• Local input to provide better information/services</li><li>• Multi-day, multi-modal tickets</li><li>• Link to overseas services e.g. WeChat</li><li>• MaaS can act as brand ambassador for region/country</li></ul>	<p><b>POTENTIAL IMPACT:</b></p> <ul style="list-style-type: none"><li>• Reducing congestion at tourist hotspots</li><li>• Increasing and dispersing per head tourist spend</li><li>• Improved information for tourists to widen opportunity</li><li>• Reduce pressure on existing infrastructure e.g. car decks on ferries, busy rural routes (Skye, NC500), festivals.</li><li>• Attract repeat visitors</li><li>• Link local transport provision to air/train travel</li><li>• Measure visitor feedback</li><li>• Improve tourist confidence in public transport</li><li>• Nudge visitors towards more sustainable transport options</li><li>• Reducing car dependent tourism</li></ul>
<p><b>STAKEHOLDERS:</b></p> <ul style="list-style-type: none"><li>• Transport operators</li><li>• Local authorities</li><li>• Regional Transport Partnerships</li><li>• Airports</li><li>• Visit Scotland</li><li>• Businesses</li><li>• Tourist asset operators</li><li>• Ticketing groups and event organisers</li><li>• City marketing bureaus</li><li>• Accommodation providers</li><li>• Transport Scotland</li></ul>	<p><b>BARRIERS:</b></p> <ul style="list-style-type: none"><li>• Digital connectivity</li><li>• Seasonality of demand</li><li>• Some tourist sites are far 'off route, - public transport impossible</li><li>• Luggage makes public transport options harder</li><li>• Fragmented services</li><li>• Building relevant consortia</li><li>• Ensuring all data is up to date – who has responsibility?</li></ul>

